

Message Text

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43

ACTION AF-18

INFO OCT-01 ISO-00 XMB-07 EB-11 DRC-01 RSC-01 /039 W

----- 003074

R 110930Z FEB 74

FM AMEMBASSY NOUAKCHOTT

TO SECSTATE WASHDC 1874

INFO USDOC WASHDC

AMCONSUL CASABLANCA

AMEMBASSY LAGOS

UNCLAS NOUAKCHOTT 126

DEPT PASS EXIM

AF/N FOR MONTVILLE

CASABLANCA FOR CAA

LAGOS FOR FAA

EO 11652: NA

TAGS: ETRN MR US

SUBJECT: AIRCRAFT SALES: HUGHES AIR WEST --INTERCONTINENTAL

REF: NOUAKCHOTT 1128, 1205 (DEC 73)

1. AS DEPARTMENT AWARE, AIR MAURITANIE HAS SIGNED DOLLARS ONE MILLION PLUS CONTRACT FOR PURCHASE TWO USED F-27 TURBOPROPS FROM HUGHES AIR WEST THROUGH BROKER, AIR INTERCONTINENTAL, WITH PRELIMINARY COMMITMENT EXIM FINANCING. PACKAGE INCLUDES SPARE PARTS AND TRAINING FOR AIR MAURITANIE FLIGHT AND MAINTENANCE CREWS ON NEW EQUIPMENT. CONCURRENTLY, AIR MAURITANIE HAS BEGUN ITS OWN PROGRAM UP-GRADE PILOTS THROUGH ADDITIONAL TRAINING AT STATESIDE FACILITIES LIKE BURNSIDE-OTT AVIATION SCHOOL, MIAMI.

2. AIR WEST VICE PRESIDENT FOR OPERATIONS ED ALTMAN PRESENTLY IN NOUAKCHOTT AT AIR MAURITANIE REQUEST BEGIN TALKS LEADING TO FIVE-YEAR MAINTENANCE CONTRACT FOR ENTIRE AM FLEET OF F-27S, DC-4S AND DC-3S. AIR WEST FOUR-MAN F-27 SERVICE TEAM SCHEDULED TO ARRIVE HERE EARLY MAY, TWO WEEKS IN ADVANCE DELIVERY FIRST F-27 FROM AIR WEST. AIR WEST ALSO STUDYING POSSIBILITY ADDING

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TRAFFIC, FREIGHT AND OTHER MANAGEMENT SERVICES TO CONTRACT AT

LATER DATE, AGAIN AT REQUEST AIR MAURITANIE, WHICH UNDER ITS
NEW MANAGEMENT IS MOVING QUICKLY IMPROVE SERVICES.

3. EMBASSY THANKS AF/N FOR MAINTAINING CONTACTS BETWEEN AIR
INTERCONTINENTAL-AIR WEST AND AIR MAURITANIE DURING EXTENDED
PERIOD OF NEGOTIATIONS, WHICH COINCIDED WITH AM MANAGEMENT
SHAKE-UP. SHURTLEFF

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Message Attributes

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Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
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